

Harborview Healthcare Mezzanine Loan Program

Skilled Nursing, Assisted Living, Memory Care, Independent Living

Eligible Borrowers Experienced profit motivated, non-profit (with suitable guarantor), and

public owners. Pro forma/Turnaround allowed with suitable operator

experience demonstrated

Eligible Asset Types Licensed and Unlicensed Nursing, Assisted Living, Intermediate Care,

Board and Care, Independent Living and Continued Care Retirement

Community, Short-term Acute Stay, Rehab, Continuum of Care

Minimum Loan Amount \$500,000

Maximum Leverage Up to 90% of purchase price

Maximum TermCoterminous with first, generally 24 to 38 months

Loan Terms 2% origination, 12-18% interest, interest only (at current rates for senior

loans, blended rate approximately 5.6%, assuming 4.75% first at 80% LTP)

Security Personal guarantee of sponsor required, secured by partnership interest

and secondary interest in the operation and assets

Loan Conditions Refinance of acquisition upon stabilization with Harborview, generally via

HUD takeout. Standard inter-creditor agreement with senior lender. If

multiple properties, cross collateralization and cross default.