HARBORVIEW

Harborview Hospitality CMBS Loan Program

Hotels and Hospitality Focused Properties

Description	Non-recourse, assumable fixed and floating rate financing for the acquisition or
	refinance of stabilized hospitality focused properties

Loan Amount Minimum \$5,000,000

Loan Terms 5-10 year balloon; 15-year fully amortizing, interest only periods are available

Maximum LTV 75% of appraised value or purchase price constrained by Minimum Debt Yield

Minimum Debt Yield 7.5% - 9.0% depending on market and sponsor

Pricing Spread over 30-day LIBOR

Borrower Domestic single asset borrowing entity is required

Interest Rate Risk-based pricing, varying with Debt Yield, LTV, DSCR, market and sponsor

Prepayment Terms Defeasance with a lockout period of 24 months from securitization

Third Party Reports MAI Appraisal, Property Condition Report and Environmental Phase I Assessment are required; Seismic Reports are required for properties in Seismic Zones 3 and 4

- ReservesTax and Insurance escrows are required; Immediate Repair and Replacement
escrows are required based on engineer's Property Condition Report; for loans of
less than 65% loan to value with no deferred maintenance, funding of repair and
replacement reserve can be waived or structured at Lender's discretion.
- **Application Fee** \$45,000 covers third party, legal and out of pocket expenses
- Timing21 60 days from application to funding; dependent on third party report timing
and borrower's submission of due diligence
- Rate LockTypically, rate lock occurs on or a few days prior to the closing date; Early rate
lock option is available at Lender's discretion for no longer than 30-60 days

AssumabilityLoan is assumable, subject to lender approval of proposed replacement borrower;
Fees include 1% assumption fee and Lender's reasonable out-of-pocket expenses

Ask about our Bridge to CMBS loan program!

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